



Point of interests:

Winter Wrap up

Appearance Does Matter

Spring Sand Sweep

Why us?

Complimentary Services

Are you ready!?

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We are the solution!

Winter Wrap up!

This winter has been one for the record books. The Northeast has not seen a harsh winter like this in many years. Our office has received a number of calls from property managers as well as retail store managers asking us to take over their snow contracts. As much as we don't want to turn away the business, it becomes very hard for us to accommodate everyone. Most of all our equipment and man power was committed back in October for snow contracts. We can only hope this winter will bring some changes to how contractors are chosen for future bids for instance; your contractor may

have taken a seasonal price contract but by mid January they are losing money due to the amount of storms, to try to make up for the loss they will either quit, be less responsive, or cut back on the material used, thereby opening the door for a slip and fall. Snow contracts should not just be price driven; there needs to be other measures in place to make sure the contractor has the equipment and experience they say they have. Let's face it, one slip and fall could count for a law suit that is 10 times the amount of your highest snow bid. East Coast has also received a number of calls this year for manual la-



bor to shovel roofs. I am pleased to say we were able to help with this in 2 states. Please keep in mind ECS II, our sister company, is here to help with any questions you may have regarding snow removal. We have a full program in place from our own weather reporting, to a database for each site we service, which tells what we did and how much product we use as well as amount of snow accumulation for each storm. We have professional teams that are on call 24/7, so please keep us in mind when soliciting your bids.

Appearance does matter!

Who says appearance doesn't matter!? Well, it does!! Statistics show 8 out of 10 people will only shop at a well maintained shopping center. That's why we are here to help you make sure that your customers not only shop at your shopping centers but also return as well. We are equipped with top of the line equipments that not only helps clean your lot but also

help to maintaining it and preventing severe damages to the pavements. We are proud of our experienced landscaping teams. They are always available to assist with design elements and always ready to meet at site to provide you with the deliverables. We want your customers to be satisfied in both appearance and the feeling of safety when shopping at your center.



So, the next time you hear someone says "Appearance doesn't matter", you can firmly tell them "Yes, it does!"

We are the solution!

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The Only Call You Need To Make!

OTHER SERVICES WE PROVIDE

- Tenant Cleanouts
- Line Striping
- Remove / Replace Crack Filling
- Pothole Repair
- Removal of Illegal Dumping
- Light Carpentry
- Graffiti Removal

Spring Sand Sweep

Does your parking lot look like a beach? Some snow contractors will use a sand and salt mix in order to keep their cost down from buying straight salt. As a result of this there is a large amount of sand left behind in the spring that needs to be swept up. Not sweeping this sand up will result in plugged catch basins, damaged line striping, possible accidents due to sliding as

well as the sand being tracked into your tenant spaces. Not removing this sand will also result in a dust problem on dry windy days. Some sweeping contractors may only have the ability to perform parking lot sweeping and not own a heavy broom sweeper, East Coast Industrial Services Inc. will be happy to solve this problem and perform a heavy sand sweep each spring. Just

give us a call and we will be happy to quote you a price. Remember no one wants to shop at a center that is not kept up.



Why us?

Because we are the solution to all your problems, from cleanliness of the lots to the road surface to the surrounding greens. ECIS, a leading company that provides a wide variety of exterior maintenance services, including: Tenant Cleanouts, Catch Basin Cleaning, Pressure Washing, Graffiti Removal, Pothole

Repair, Wheel Stop/Bollard Installation, Signage Install/Repair and Replacement, And More... East Coast's experienced management team can help you design the sweeping program that's right for you. We not only provide you with an outstanding services, but we will exceed your expectations each time we do the job.

Our sister company, ECS II provides a host of snow removal and abatement services, including: Walkway and Traffic Lane De-icing, Sand and Cinder Application, Snow Plowing, Crucial Entrances Emphasis, Prompt Removal of Sand and Other Fines.



“Why go anywhere else when you have the best in town!?” and that’s us!!
ECIS

Complimentary Services

At ECIS want to get it right the first time, every time, to create a great fresh and clean environment for our Customers. That’s why we will come to you to ensure we are covering all your spaces and that everything is measured up. At no cost to you, our professional teams will work with you on a regular basis to make

sure that your lot is cleaned and always welcoming. Our team is here to assist you with your vision. We have the experience to help with you in keeping your lot smooth on the surface and fresh looks on the greens. We pride ourselves in going above and beyond to not just meet, but exceed your expectations.



We are always on call 24 / 7

www.eastcoast-inc.com



Are you ready? Well, we are ready for you!

Spring is right around the corner, please keep us in mind for all your landscaping bids, as well as the services listed below. If you're not sure it is a service we can handle just give us a call. You can also visit us on the web at www.eastcoast-inc.com

Please remember we are...

The Only Call You Need To Make!

Our experienced and expert teams will give you an ease of mind when you call us for the following services and more:



- Landscaping
- Parking Lot Maintenance
- Parking Lot Sweeping
- Power Washing
- Roadway Sweeping
- Line Stripping
- Sand Removal
- Pothole Repair
- Snow Removal (ECS II)
- And any other exterior maintenance needed



Reader's appreciation

Thank you for reading and always keep us in mind.

Looking forward to working with you, again!

Until next time...

Laurie Presutti, President

WBE Company



*Don't look
any further
Call us
today!!!*

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